



ELAN Monthly Sales Report – April 2017

ELAN Microelectronics Corp., a major touch controller IC design house in Asia, announced that its consolidated net sales for April 2017 were NT\$603 million (+22.5% YoY, +3.5% MoM).

April 2017 Sales --YoY Comparison

Unit: NT\$ Thousand

Year	2017	2016	YoY
Net Sales (Consolidated)	603,228	492,487	22.5%

The April revenue were better than expectation, due to the sales increase from Touchpad Module (by +13.8%), Touchscreen Controller (by +20%) and Fingerprint Sensor (by +15%) compared to last month. April consolidated net sales were composed of touch applications (including Fingerprint Sensor applications) which accounted for 71%, and non-touch applications accounted for 29%. As for the sales of Pointing Stick (PST) and Microcontroller, they were showed decrease by 30% & 1% (MoM), respectively.

ELAN pointed out that owing to the rise of Mobile Payment system, fingerprint sensor applications have been extended. Fingerprint sensor feature in smartphones, NBs, tablets and smart cards will be an important application device. The next step is the spread of mobile payment system to wearable devices, automotive, thoroughly linking various consumer applications, expanding the market applications domain and the outlook is very rosy.

Currently, smartphones with fingerprint sensor feature has expanded from flagship brand to mid-range and low-end. ELAN's Fingerprint Sensor had subsequently shipped for Smartphones, Tablets, NBs and Smart Cards since 2017.

Meanwhile, in the Mobile Payment application, there's a gradual expansion in promoting Smart Card, which is the most potential application product, covering credit cards, financial cards, identity card, health card, social security card, employee identification card, etc. Personal usage of smart card quantity is not limited to one, hence, the long-term market is



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optimistic.

At the same time, smart card with fingerprint sensor can effectively prevent rampant counterfeit card, reduce disputes among credit card organizations, banks and users caused by card theft or lost cards and other credit card fraud to protect the security of personal properties. At the same time, it also has staff identity of security and anti-terrorism effect. ELAN is expected to gain revenue in 2017.

In order to occupy the huge market opportunity rapidly, and meet the requirements of the Payments Agreement, ELAN is expected to drive revenue and profit growth by cooperating with Precise Biometrics' algorithm solution to grab an annual 2 billion unit market share of smartphones, tablets, NBs and smart cards.

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